



2025

ANNUAL REPORT

DEAR COMMUNITY,

This year has been one of transition, with new leadership and a new vision. As the newly hired Executive Director (May 2025), **I am proud to present StartUp Hutch's first formal annual report.** Founded in 1987 as the Quest Center for Entrepreneurs and rebranded in 2020, our organization has continued to support entrepreneurs and small business owners across Reno County. This report highlights our impact, programs, and the stories of those we serve.

With gratitude,

Graham S. Klemme

Executive Director | StartUp Hutch



YEAR AT A GLANCE



203

**ENTREPRENEURS
SERVED**



224

**COACHING HOURS
DELIVERED**



\$478,800

**CAPITAL
ACCESSED***



15

**WORKSHOPS
DELIVERED**

IMPACT & PROGRAMS

 <h2>Entrepreneur Support</h2>	 <h1>257</h1> <p>Coaching sessions</p>	<h3>INDUSTRIES REPRESENTED</h3> <ul style="list-style-type: none"> Arts Automotive Construction Consulting Financial Services Food and Beverage Healthcare Manufacturing Miscellaneous Retail
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 <h2>Programs & Workshops</h2>	<h1>18</h1> <p>Events</p>	<h3>SERVED ENTREPRENEURS IN</h3> <ul style="list-style-type: none"> Arlington Buhler Haven Hutchinson Nickerson Pleasantview Pretty Prairie South Hutchinson Sylvia Yoder 	<h3>PROGRAMS IN 2025</h3> <ul style="list-style-type: none"> Website Program Mentorship Program Loan Programs Hot Seat Podcast Entrepreneurship Connections Rural Workshop Series
	<h1>210</h1> <p>Total attendance</p>		

 <h2>Capital Access</h2>	 <h1>2</h1> <p>Loans facilitated</p>	 <h1>\$260,000</h1> <p>Capital leveraged*</p>	 <h1>PB&T, FNB</h1> <p>Bank & community partnerships</p>
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 <h2>Ecosystem Building</h2>	<h3>PARTNERSHIPS</h3> <ul style="list-style-type: none"> Accelerate Venture Partners City of Hutchinson EAGLE Media Groover Labs Heartland Forward Hutchinson Community Foundation Kansas Department of Commerce Kansas SBDC KC Rise Fund Network Kansas NXTUS Reno County SCKEDD Team Kansas
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We were proud to facilitate a partnership with **Heartland Forward**, solidifying Hutchinson as an inaugural member of its **Center for Investment Readiness**. We partnered with **Greater Hutch** to develop **Elevate Reno County**, a strategic plan outlining the next five years of activity for economic development in Reno County. We partnered with the **Hutchinson Community Foundation** to create the **Rural Workshop Series**. We continued our partnership with the **Kansas Small Business Development Center**, hosting its Director once a month for office hours. Finally, we partnered with **NXTUS** and **Groover Labs** to bring services and program opportunities for investors and entrepreneurs to Reno County. All of these partnerships will grow in 2026 and beyond.

SUCCESS STORIES

All Pro Heating and Plumbing



With the Help of StartUp Hutch, Bob and Sara Hiatt purchased All Pro Heating and Plumbing from the retiring previous owner and moved the business to a new location in South Hutchinson. This resulted in job retention and keeping a Reno County business in operation after the transition. Bob and Sara, along with their son Nate, are serial entrepreneurs who have been active in the Reno County community through farming, retail, and construction businesses. They regularly attend StartUp Hutch events and have been featured guests at Entrepreneurship Connections.

Kansas Carts & Customs



Ken and Amy moved back to Kansas from the Houston area in 2025 to start their custom golf cart business, Kansas Carts and Customs. After arriving in Hutchinson, they reached out to StartUp Hutch for assistance in launching their business. It was clear they would need a web presence, and Kansas Carts & Customs became the first participant in StartUp Hutch's new website program. Ken and Amy are a great fit for the Reno County entrepreneur ecosystem and have been active participants in community events as they build their business.

Priority Financial Planning



Evan Knight started Priority Financial Planning in the Summer of 2025. He sought help from StartUp Hutch from the very beginning, before he launched his practice. Evan knew how to be a financial advisor but was brand new to entrepreneurship. He met with StartUp Hutch on a monthly basis to walk through milestones, goals, planning, marketing, and practice. Together, we would evaluate how he was spending his time, where his focus should be, and setting tangible metrics to maintain organization throughout the process. This business coaching work continues into 2026, as Evan has achieved his short-term goals and is set up for success in the new year.

FINANCIAL OVERVIEW

REVENUE


\$9,000
GRANTS


\$250
PROGRAM
INCOME


\$85,500
CITY OF
HUTCHINSON


\$75,000
RENO COUNTY


\$8,926
INTEREST

EXPENSES


\$2,533
PROGRAMS


\$223,764
OPERATIONS
& ADMIN


\$12,856
FUNDRAISING

GOVERNANCE & SUPPORT

Board of Directors

- Johannah Moore | *Board Chair* | Peoples Bank and Trust Co
- David Patterson | *Vice-Chair* | Lumineo Signs
- Brett Henry | *Treasurer* | Adams Brown Strategic Allies and CPA's
- Jessica Schmidt | *Secretary* | Reign Real Estate
- Amy Brennan | Heartland Credit Union
- Bryce McFarland | Hutchinson Community College
- Jim Black | Hutchinson Regional Healthcare System
- Melissa Moodie | Hinkle Law Firm
- Shane Iwashige | The Rock Group
- Travis Kinast | T&B Electric, LLC
- Craig Weingartner | Wifco Steel Products Inc.
- Travis Riebel | USD 308

Key partners & funders

- City of Hutchinson
- Hutchinson Community Foundation
- Hutchinson/Reno County Chamber of Commerce
- Reno County

LOOKING AHEAD TO 2026

In 2026, StartUp Hutch aims to continue its work supporting entrepreneurs across Reno County and to expand its programmatic offerings.

We will continue to coach, liaise, and fund entrepreneurial activities. We hope to grow our website and mentorship programs. We will facilitate early-stage entrepreneurial programs such as Who Owns the Ice House, EBB Jump, and more. We look forward to working with you and the business owners who power our local economy throughout the coming year.

CONTACT US TO LEARN MORE

Graham S. Klemme

Executive Director | StartUp Hutch

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